

COMPANY INTRODUCTION



COFFEE

SPICES

70,000 FARMERS

ROBUSTA

FOUNDED 1993

ARABICA



ĐẮK LẮK, VIỆT NAM



OVERVIEW



Simexco Daklak – a leading exporter of coffee and spices in Vietnam, we have built our operations on strong partnerships with farmers. Since 2009, we have established a direct and transparent supply chain, supported by modern technologies, to consistently deliver high-quality, climate-sustainable coffee. This approach enhances value for farmers while strengthening trust with customers in over 100 countries.



SCALE

Founded 1993 Sustainability Development 2009



Processing plants / Warehousing



Domestic products



Tourism / Hospitality



125 Export markets

\$685M Revenue

120 000 (MT) Green coffee

15 000 (MT) Pepper



MEMBERSHIPS & PARTNERSHIPS

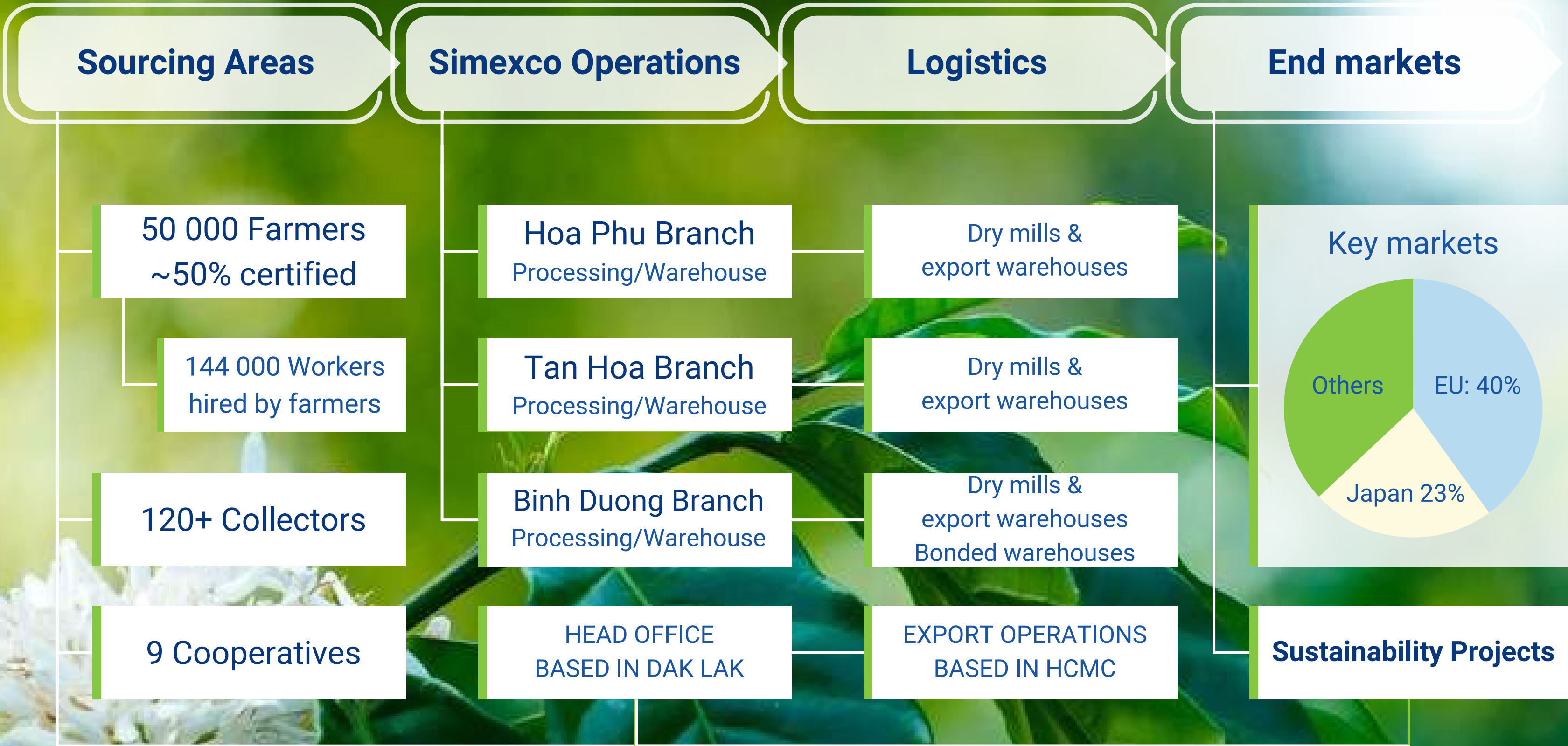


CERTIFICATIONS



ORGANIZATIONAL STRUCTURE

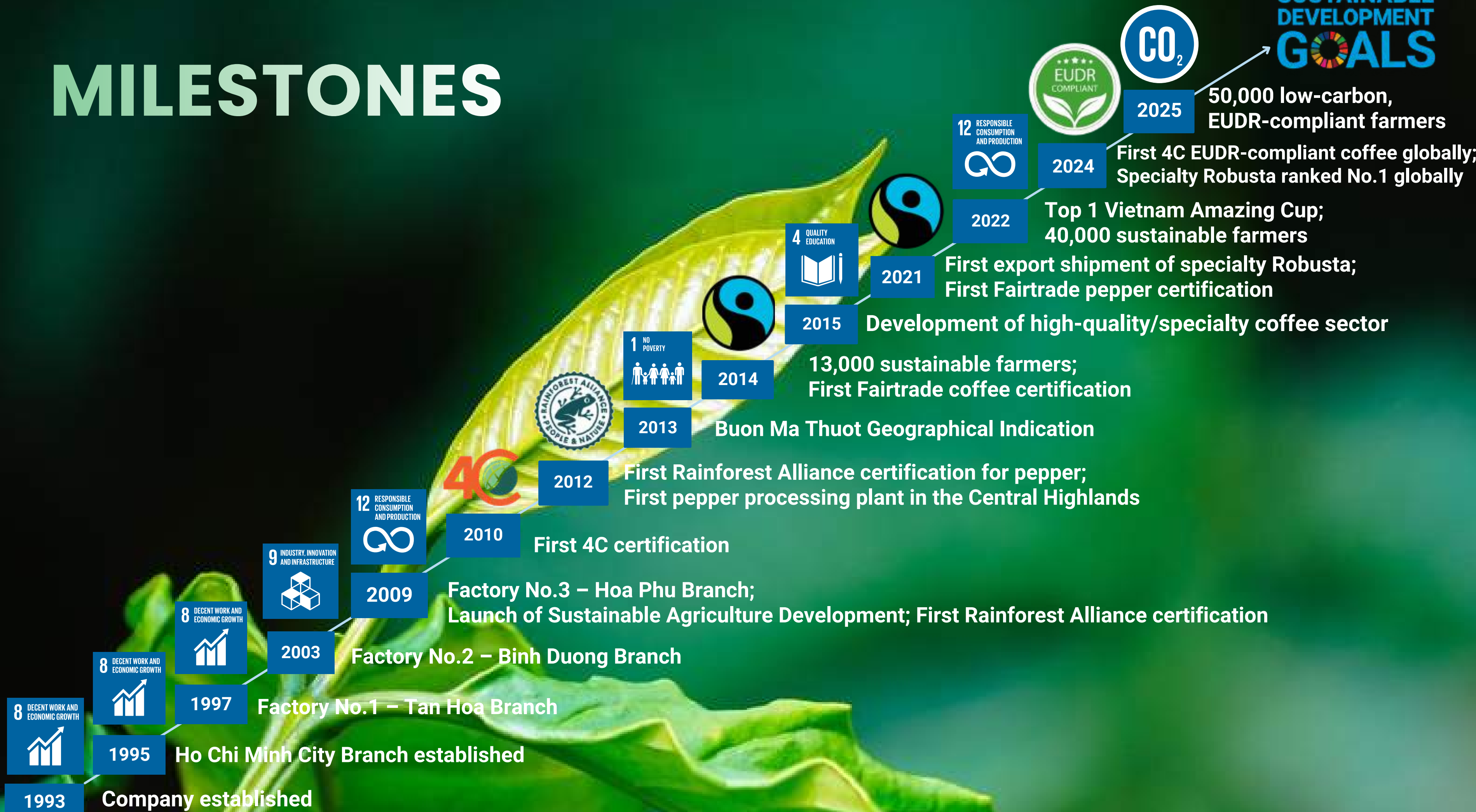




TRANSPARENT TRACEABILITY

MILESTONES

SUSTAINABLE DEVELOPMENT GOALS



AWARDS & RECOGNITIONS



ASEAN Inclusive Business Awards 2025 Asia Inclusive Business Award – Special Sustainability Award



Vietnam National Brand



Best Workplace in Asia



Authorized Economic Operator (AEO)



Asia-Pacific Outstanding Enterprise



Certificate of Merit from the Prime Minister



Vietnam National Quality Gold Award

SUPPLY CHAIN



Farmers



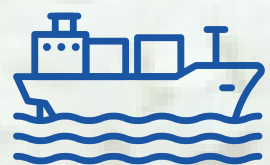
Agents / Coops



Processing / Warehousing



logistics



Traders / Importers

BINH DUONG PLANT
Since 2003

12.000 m²
400 tons/day

SIMEXCO HOA PHU



TAN HOA PLANT
Since 1997

4.000 m²
100 tons/day

SIMEXCO BINH DUONG



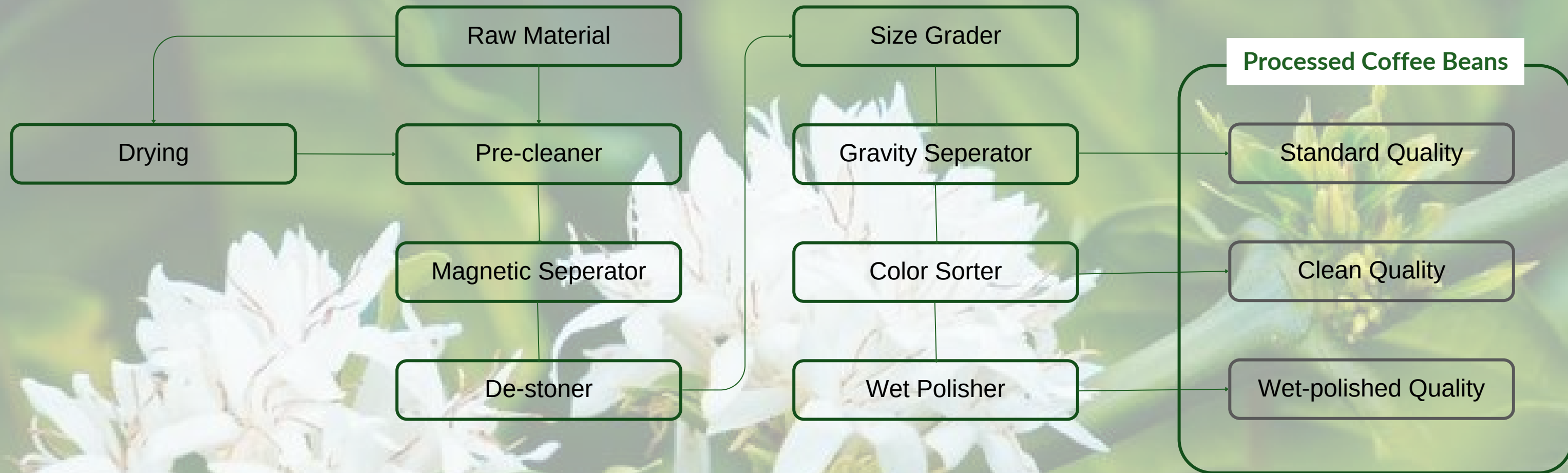
HOA PHU PLANT
Since 2009

20.000 m²
400 tons/day

SIMEXCO TAN HOA



GREEN COFFEE PROCESSING FLOW



Drying



Pre-cleaner



Magnetic Seperator



De-stoner



Size Grader



Gravity Seperator



Color Sorter



Wet polisher

Green coffee beans

Arabica and Fine Robusta



Arabica

Black: 0.1%max, Broken: 0.5%max, FM:
0.1%max, Moisture: 12.5%max, scr18/16:
90%min



Fine Natural Robusta

Method: Anaerobic Natural
Defects : 5 (CQI), Moisture: 12.0%max,
SCR
15/13: 90%min



Fine Honey Robusta

Method: Honey
Defects : 5 (CQI), Moisture: 12.0%max,
SCR
15/13: 90%min

Green coffee beans

Robusta grade 1 screen 18



Grade 1 Screen 18 Standard

Black & Broken: 2%max, FM: 0.5%max,
Moisture: 12.5%max, Scr.18: 90%min



Grade 1 Screen 18 Cleaned

Black: 0.1%max, Broken: 0.5%max, FM:
0.1%max, Moisture: 12.5%max, Scr.18:
90%min



Grade 1 Screen 18 Wet Polished

Black: 0.1%max, Broken: 0.5%max, FM:
0.1%max, Moisture: 12.5%max, Scr.18:
90%min

Green coffee beans

Robusta grade 1 screen 16



Grade 1 Screen 16 Standard

Black & Broken: 2%max, FM: 0.5%max,
Moisture: 12.5%max, Scr.16: 90%min



Grade 1 Screen 16 Cleaned

Black: 0.1%max, Broken: 0.5%max, FM:
0.1%max, Moisture: 12.5%max, Scr.16:
90%min



Grade 1 Screen 16 Wet Polished

Black: 0.1%max, Broken: 0.5%max, FM:
0.1%max, Moisture: 12.5%max, Scr.16:
90%min

Green coffee beans

Robusta grade 2 screen 13



Grade 2 Screen 13 Standard

Black & Broken: 5%max, FM: 1%max,
Moisture: 13%max, Scr.13: 90%min



Grade 2 Screen 13 Cleaned

Black: 0.1%max, Broken: 1 %max, FM:
0.1%max, Moisture: 12.5%max, Scr.13:
90%min

Simexco Daklak

Strict Quality Control



Cupping at Simexco's Lab at Hoa Phu



*FarmersDirect Coffee cupping at
Simexco's Office*



*Simexco Daklak annual cupping at
Tan Hoa factory*

- Rigorous oversight encompasses both the physical attributes and cupping quality of our coffee. Our adept quality control teams are extensively trained in grading and cupping techniques, regularly aligning their expertise with quality control personnel from buyers, importers, and specialists
- Each of our facilities boasts a dedicated cupping lab, manned by seasoned Q-Graders certified by the Coffee Quality Institute (CQI).

Simexco Daklak

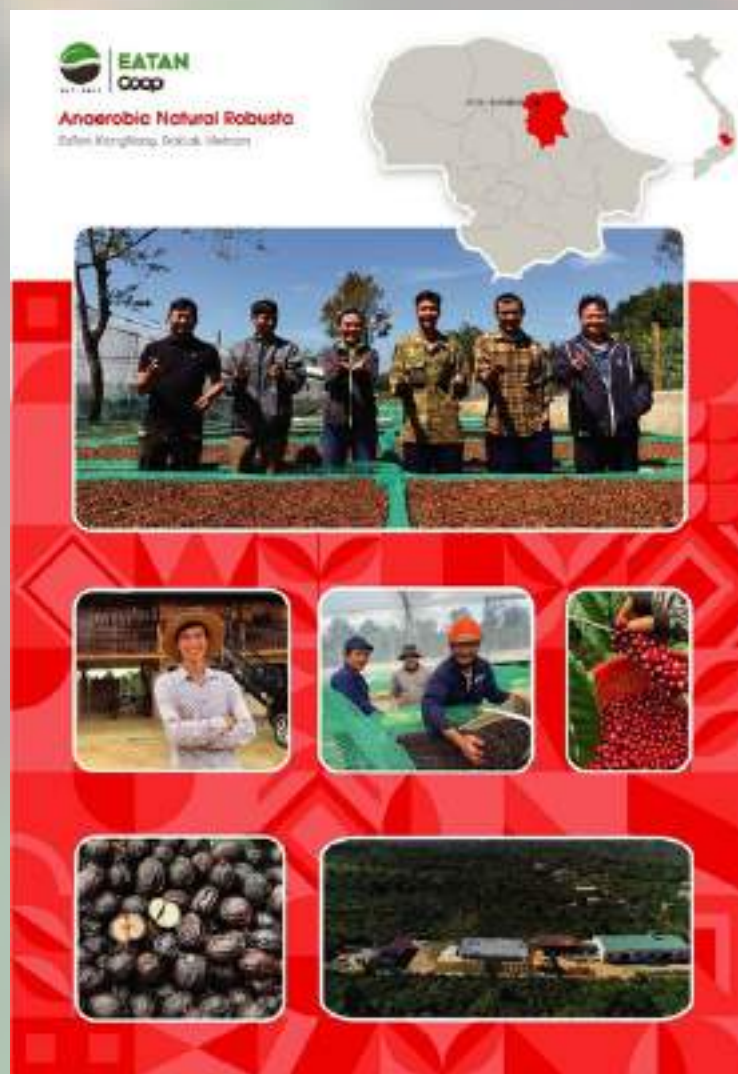
Coffee Quality Grades

| VIETNAM FINE ROBUSTA | ARABICA |
|---|---------------------|
| Anaerobic Natural | Washed screen 18 HG |
| Fine Honey | Washed screen 16 HG |
| Premium Honey | Washed screen 14 HG |
| VIETNAM ROBUSTA – PREMIUM QUALITIES | |
| VIETNAM ROBUSTA – COMMERCIAL QUALITIES | |
| Grade 1 Screen 18 Wet Polished | |
| Grade 1 Screen 18 Cleaned | |
| Grade 1 Screen 18 Standard | |
| Grade 1 Screen 16 Wet Polished | |
| Grade 1 Screen 16 Cleaned | |
| Grade 1 Screen 16 Standard | |
| Grade 2 Screen 14 Wet Polished | |
| Grade 2 Screen 13 Cleaned | |
| Grade 2 Screen 13 Standard | |

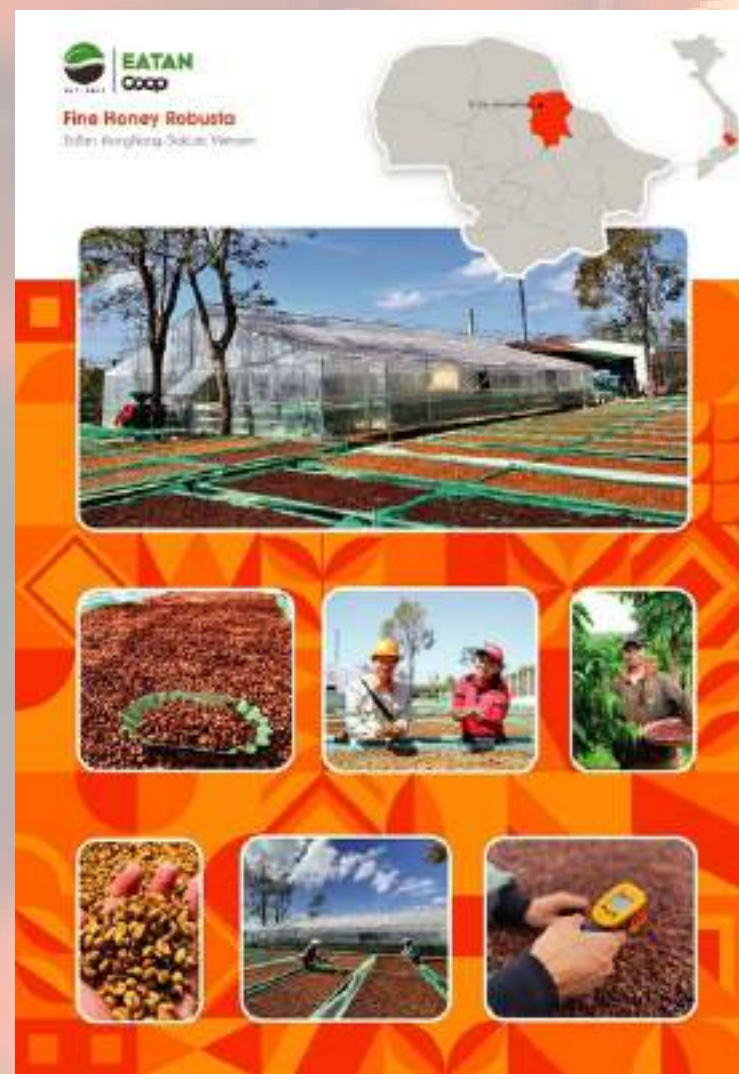


Simexco Daklak

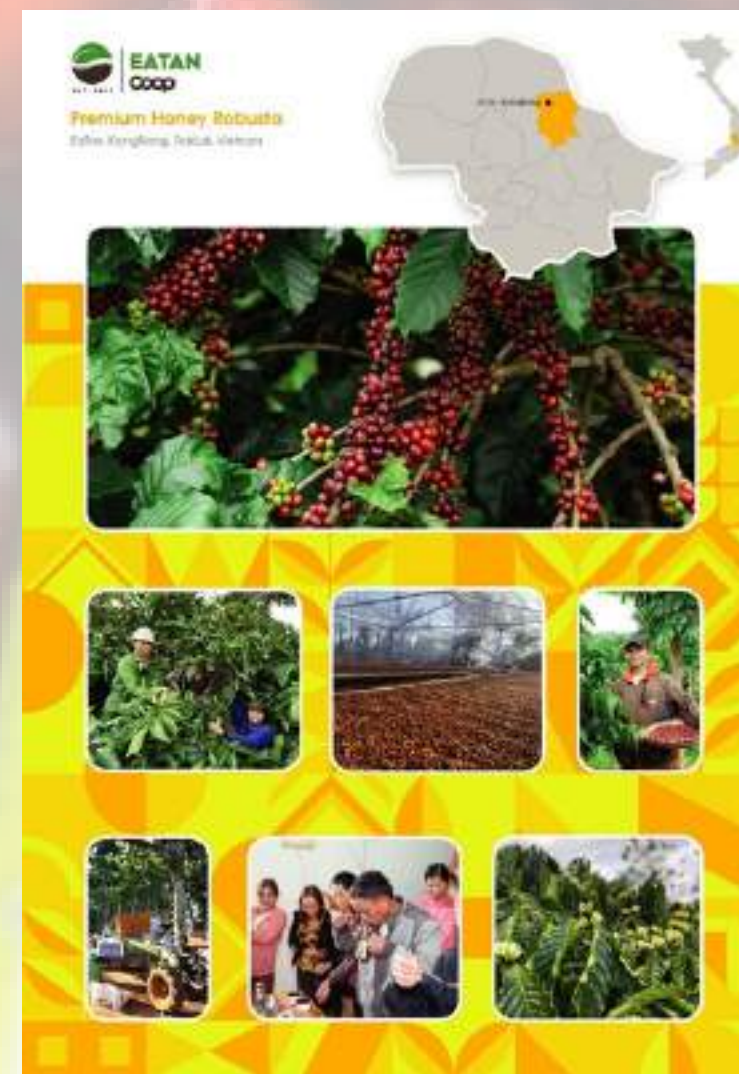
Fine/Specialties Coffee



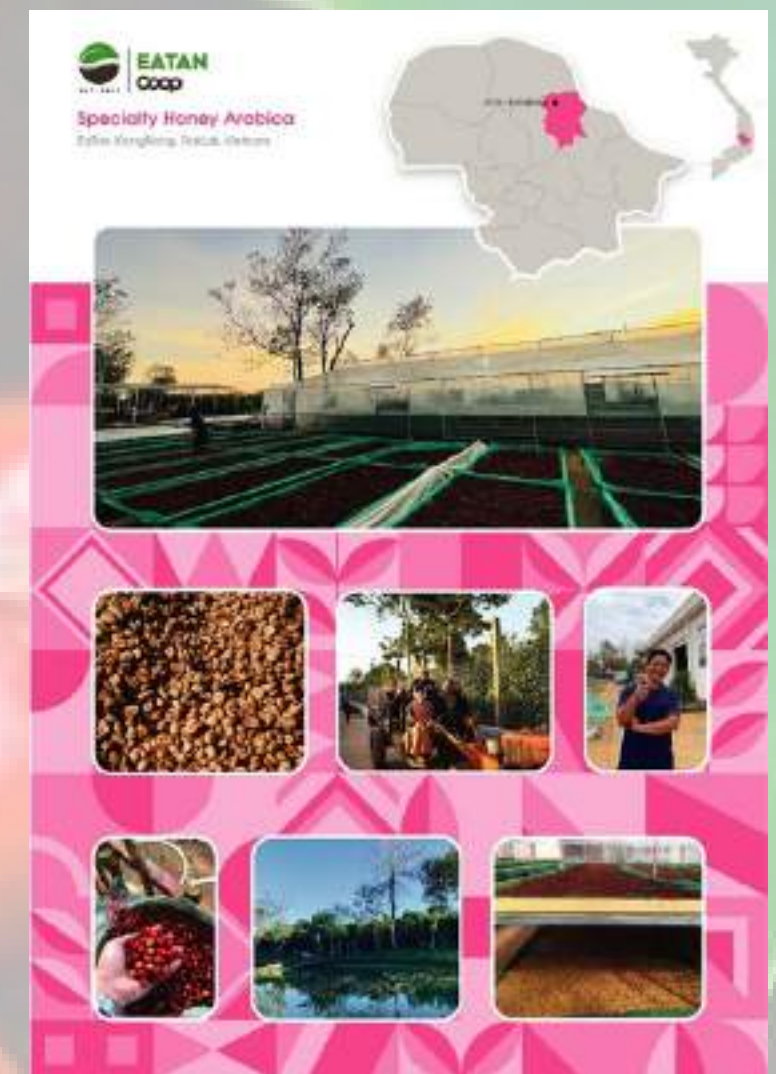
Anaerobic Natural Robusta



Fine Honey Robusta



Premium Honey Robusta



Specialty Honey Arabica

Simexco Daklak

TOP 1 – Fine Robusta



Top 1
Vietnam Amazing Cup

2022: We have awarded Top 1 Vietnam amazing cup With the score 85.25, scored by CQI

2024: CQI Score 87.83 (Robusta world's highest record)



Q Certified Robusta

COFFEE QUALITY INSTITUTE® VIETNAM Q CERTIFIED ROBUSTA™ SCORE **87.83**

Flavor Radar

FRAGRANCE/AROMA 8.67
FLAVOR 8.58
AFTERTASTE 8.50
SALT/ACID 8.42
BITTER/SWEET 8.42
MOUTHFEEL 8.42
BALANCE 8.42
87.83 SCORE
COFFEE QUALITY INSTITUTE®

| | | | | | |
|------------|-------|-----------|-------|---------|------|
| Uniformity | 10.00 | Clean Cup | 10.00 | Overall | 8.42 |
|------------|-------|-----------|-------|---------|------|

| | | |
|-------------------|-------------------|--------------------|
| Categories | Company | Ea Tan Cooperative |
| | Producer | EatanCoop |
| | Farm Name | EatanCoop |
| | Mill | dry mill |
| | Altitude | 820-830 |
| | Processing Method | Natural / Dry |
| | Variety | Robusta Sê |
| | Harvest Year | 2023 / 2024 |
| | Lot Number | ETC_N01 |
| | ICO Number | |

| | |
|----------------------------------|---------------------------|
| In Country Partner | |
| Evaluation Executed by | STONE VILLAGE LAB VIETNAM |
| Certification Information | |
| Expiration Date | September 16th, 2025 |
| Sample Number | 662923 |
| Availability of Sample | Yes |






VIETNAM AMAZING CUP 2026

VÒNG LOẠI

Diễn ra từ ngày 19 - 23/4/2026

VÒNG CHUNG KẾT

24 - 25/4/2026 | Khách sạn Biệt Điện
01 Ngô Quyền, P. Buon Ma Thuot

TRẢI NGHIỆM TOP 10 VÀ CÔNG BỐ KẾT QUẢ

26/4/2026 | Khách sạn Elephants
142 Phan Chu Trinh P. Buon Ma Thuot

TÀI TRỢ ĐẶC BIỆT





TÀI TRỢ CHÍNH




ĐỒNG TÀI TRỢ






TÀI TRỢ KHÁC








Peppercorn

White pepper and Black pepper



White pepper

Density: 630g/l min, FM:
0.3%max, Mixed black
pepper: 3%max, Moisture:
13.5%max



Semi-washed pepper

Density: 630g/l min, FM:
0.3%max, Mixed black
pepper: 3%max, Moisture:
13.5%max



Black pepper 5mm

Density: 560g/l min, FM:
0.2%max, 80% on 5mm,
Moisture: 12.5%max, no
stone, no stick



Black pepper 570g/l

Density: 570g/l min, FM:
0.2%max, Moisture:
12.5%max,
No stone, no stick

Simexco Daklak

Pepper Quality Grades

| |
|--|
| STEAM STERILIZED PEPPER QUALITY |
| WHITE PEPPER |
| White Pepper 630 g/l, Machine Cleaned |
| BLACK PEPPER |
| Black Pepper Bold 5mm, Machine Cleaned Black Pepper 570 g/l, Machine Cleaned, ASTA Black Pepper 550 g/l, Machine Cleaned, ASTA Black Pepper 500 g/l, Machine Cleaned Black Pepper 500 g/l, FAQ |
| LIGHT BLACK PEPPER |
| Black Pepper 300 g/l FAQ Black Pepper 200 g/l FAQ |
| Pinheads: 1-1.5mm; 1.5-2.0mm; 2-2.5mm |



GREEN

TRANSFORMATION



SUSTAINABLE INTERVENTIONS

COMMUNITY SUPPORT



REGENERATIVE AGRICULTURE



FERTILIZER SUPPORT



GENDER EQUALITY



DEFORESTATION-FREE PRODUCTION



RESIDUE CONTROL



PRODUCTION EQUIPMENT SUPPORT



SEEDLING SUPPORT

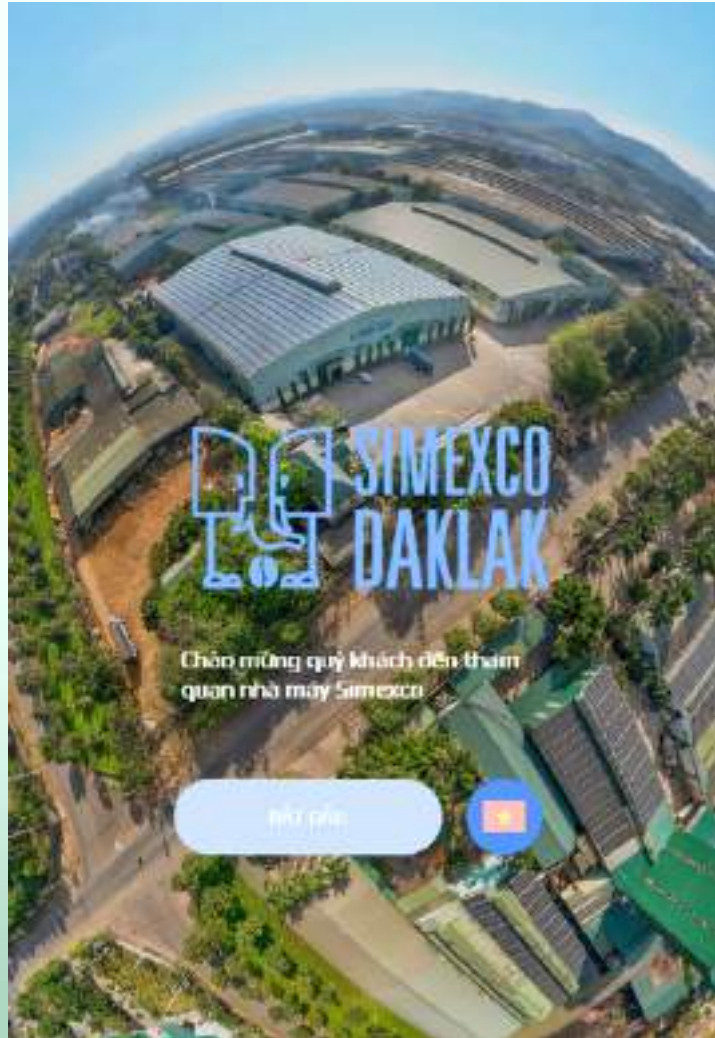


TECHNOLOGY SUPPORT





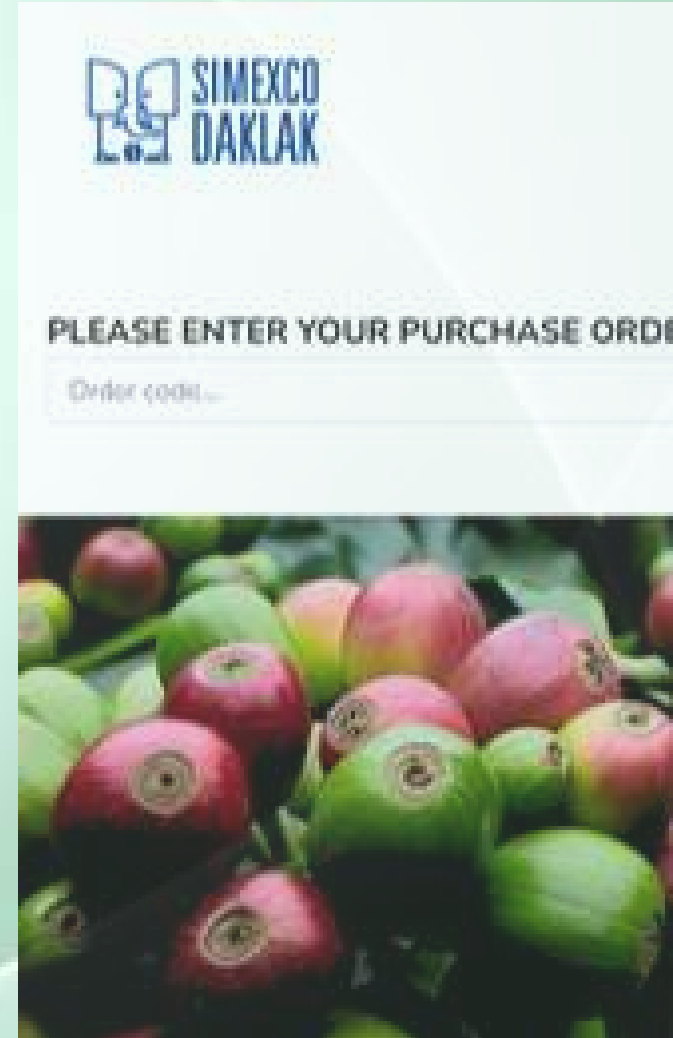
DIGITAL TRANSFORMATION



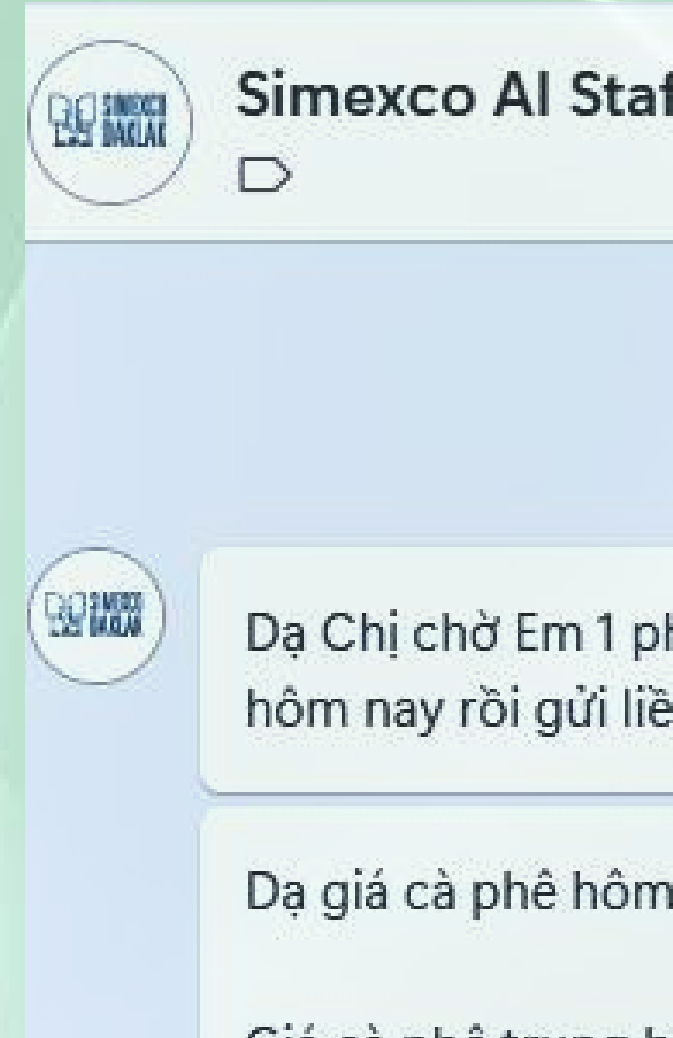
**FACTORY TOUR
VR360**



**DIGITAL
MAPPING**



**REAL-TIME
TRACEABILITY**



AI CHATBOT



**SOIL NUTRIENT
MEASUREMENT**



11 YEARS advancing
Vietnamese specialty coffee



EUDR 
EU Deforestation Regulation

17 years of sustainability
impact **70 000**
farmers

20%
of Dak Lak coffee area covered



50 000 households
with digital mapping &
traceability



Pioneer in deforestation-free and low-carbon coffee production



ROASTED & INSTANT COFFEE PRODUCTS





Ho Chi Minh City Showroom
(83–85 Truong Cong Dinh, Tan
Binh District)



SIMEXCO SHOWROOM

Buon Ma Thuot Showroom
(170 Dien Bien Phu, BMT)



Buon Don Suspension Bridge
Tourism Area

TOURISM & TRAVEL

SIMEXCO DAKLAK 2026

Tel: +84 262 3950787

Web: www.simexcodl.com.vn

Email: info@simexcodl.com.vn



GUESTS

+15000

YEARS

+15



www.simexcodl.com.vn

BIET DIEN HOTEL

No. 01 Ngo Quyen, BMT



ROOMS

+50

EMPLOYEES

+70



SIMEXCO DAKLAK 2026

TOURISM

Buon Don Suspension Bridge
Tourism Center





BUÔN MA THUỘT ROBUSTA HALF MARATHON 2026

Chạy giữa Thủ phủ Cà phê

21.06.2026

*SAVE
the date*



THANK YOU





Vietnam Value

PROUD TO BE VIETNAM'S NATIONAL BRAND

SCAN ME!

